










PERSONAL INFORMATION



OPREA Dan Ion

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-  Sex M |  Date of birth 06/04/1963 |  Nationality Romanian
-  No. 2, Cetatea Histria St., Bucharest, 062079, Romania

PREFERRED JOB

Registration

WORK EXPERIENCE

From Jan 2007 to present

European Affairs Adviser *RCO¹ 111007*

Ministry of Labor and Social Justice, General Directorate for Foreign Relations, Service for Internal Community Services, *NACE² 8411*, no. 2B Dem. I. Dobrescu St., sector 1, Bucharest, Romania, www.mmuncii.gov.ro

- Contact person and Institutional Building Expert at Ministry of Labor and Social Justice to TAIEX DG ELAR office, as part of national contact point represented by Ministry of Foreign Affairs (MAE)
- MLFSPE representative to weekly Ministry of Foreign Affairs' European Affairs Coordination Meeting, Jun 2015 - May 2016
- Contribution to Database Center for North Korean Human Rights; Government, Ownership and Unions' nomination to European Commission's Advisory Committee on Health and Safety at Work; DG JUST and Ernst&Young recast of 79/7/CEE European Directive on gradual principle implementation of equal treatment among women and men within social security framework; public consultation on European Framework on European Skills, Competences, Qualifications and Occupations - ESCO; public consultation on COM(2014) 910 final Communication from the Commission to the European Parliament, the Council, the European Economic and Social Committee and the Committee of the Regions - Commission Work Programme 2015 *A New Start* ; Jordan European Mobility Partnership Support JEMPAS project on Romanian contributions related to Component I: Engagement with expatriates; and Component II: Trafficking in human beings, June 2015 - present
- Classified Documents Compartment, MMFPSPV Security structure, security authority of security component of information and communication system CSTIC, security authority in EXTRANET RO - MAE terminal area ASZT, contact person for Romanian Permanent Representation to European Union by External Register, update of MMFPSPV Prevention of classified information leaking program, July 2012 – June 2014. Ministry representative to National Administration for State Reserves and Special Issues, March 2014
- Contribution to national position elements on labor, family and equal chances in EPSCO; European Directives transposition within Romanian legislation concerning Corporate Social Responsibility, maritime vessels, work place, individual protection equipment, muscular-skeletal disturbances, safety signaling, civil use explosives, pyrotechnics and machinery; EU internal market monitoring IMI - DG MARKET Brussels 2013; EU agencies' upgrade process; DG ELAR framework agreements with Turkey, Macedonia, Albania, Croatia, Serbia, South Korea, India, Indonesia, South Africa, Canada, Israel and Russian Federation; alternate to European Commission Advisory Committee for Safety, Health and Hygiene of Work 2007-2010, alternate to Governing Board of EU Occupational Safety and Health Agency – Bilbao, Spain 2007-2010; delegate to the 5th EU-US Joint Conference on Occupational Safety and Health (TTIP), Cascais 2008; participant to the 5th Joint Conference EU EMCO – Ministry of Human Resources RP China on employment, Brussels 2010; free trade agreements between EU and South Africa, Korea, Indonesia and Canada
- Coordination among European Union and Member States institutions in specific field and directorates/authorities/national agencies subordinated to ministry; representing the Romanian Ministry of Labor, Family and Social Protection as deputy member of government interest groups in European Commission's Advisory Committee on Health and Safety at Work and in Governing Board of European Agency for Safety and Health at Work; participant along with Focal Point Romania to EU-OSHA campaigns "Lighten the Load, Musculoskeletal Disorders" 2007-2008 "Healthy Workplaces – a European Campaign on Risk Assessment" 2008-2010

Business or sector Romanian Central Public Administration on Employment and Social Issues

From May 2006 to Dec 2006

European Integration Adviser *RCO 111007*

Ministry of European Integration – Ministry of Labor, Social Solidarity and Family – Directorate for Accession Negotiations and Undertaking of Acquis Communautaire, National Authority for Equality of Chances, Management Authority for Sectoral Operational Programme for Human Resources Development, Department for Labor Abroad, Directorate for Safety and Health at Work, *NACE 8411*, Str. Dem. I. Dobrescu nr. 2B, sector 1, Bucharest, Romania, www.mmuncii.ro

- Contribution to acquis communautaire transposition within Romanian legislation

Business or sector National Central Public Administration on Employment and Social Issues, legal completion along the European Union Accession Process of Romania

¹ Romanian Code of Occupations

² NACE Rev. 2 - National Romanian statistical classification of economic activities

From Oct 2004 to Apr 2006

Personal Advisor to Bucharest Municipality Vice Mayor [RCO 111010](#)

 City Hall Of Bucharest Municipality, Office of First Vice Mayor, [NACE 8412](#), Bd. Regina Elisabeta nr. 47, sect. 5, Bucharest, Romania

- Contribution to local public administration operations by commissions' delegation and in close contact with specialized directorates and local decentralized organisms, representative in exchange with Montreal Municipality Canada, translation and interpretation while Incheon Municipality South Korea delegation to Bucharest, as well as to encounters with bidders from Spain, Belgium, Denmark and United Arab Emirates

Business or sector Bucharest Local Public Administration on Land Property, Transportation and Culture

From Mar 1997 to Jun 2001

Resident Engineer / Financial Adviser [RCO 214214](#)

 General Water Realty București/ S.C. Apa Nova București S.A. – a Veolia company (Vivendi Water International), Directorate of Development,– Program Implementation Unit of International Bank for Reconstruction and Development (PIU-IBRD/WB), [NACE 3600](#), Str. Aristide Demetriad nr. 2, sect. 1, Bucharest, Romania

- Monitoring and quantity validation of investment works at urban potable water supply network in Bucharest Municipality, approval of works' payment documents
- Consultancy for investment works' management, together with English technical counselor and French financial counselor, contractors from France and Italy

Business or sector Bucharest Local Public Water and Sewage Services

From Nov 1994 to Feb 1997

Design/Technologist Engineer / Head AQ-CQ (Quality) compartment [RCO 214211](#)

 S.C. ENRGOCONSTRUCȚIA S.A., main quarters - Marketing Department / AQ-CQ Department - Bucharest Subsidiary – Progresul, [NACE 3522](#), Calea Dorobanților nr. 102-104, sect. 1

- Quality system middle management
- Technologist design for heat power construction designs in Bucharest and counties Prahova, Brasov, Dambovita and Mehedinti, Romania, quality responsible for installation/maintenance works at Progresul Heat power plant

Business or sector National Power System, Heat Power Branch

From May 1990 to Oct 1994

Head of design engineering group [RCO 214208](#)

 Electric Power Department (Ministry), The Institute for Water Power Studies and Design ISPH Bucharest, Water Power Stations Section 3, [NACE 7112](#), Str. Vasile Lascar nr. 123, sect. 2, Bucharest, Romania

- Junior middle management of technical design workshop
- Coordination and design of structures projects, small power and pumping stations concession feasibility studies, upgrade of water power station's concrete structure at Lunca Pașcani, structure design for four dispatch buildings of National Electric Power Dispatch System

Business or sector National Power System, Water Power Branch

From Sep 1987 to Apr 1990

Water Engineer Operational Coordinator [RCO 214314](#)

 National Council of Waters (Ministry) Special Water Engineering Works Trust TLHS Bucharest, [NACE 4291](#), Str. Giuseppe Verdi nr. 2, sect. 2, Bucharest, Romania

- Junior executive management for construction site works
- Leadership and coordination of working points and workshops connected to water engineering investment works on rivers Olt, Hartibaciu, Mostistea, Teleajan

Business or sector National Program of Complex Land Management, Water Works Branch

From Nov 1999 to present

Investment Consultant [RCO 244107](#)

OPREA G. DAN ION PERSONĂ FIZICĂ AUTORIZATĂ, ORCB F40/1052/2003, CUI 21454468, self employed, Authorized Professional by Trade Register Office by Bucharest since 1999, Str. Cetatea Histria nr. 2, bl. D1, Ap. 40, Bucuresti, RO 062079, Romania

- [NACE 9900](#) Technical Assistance and Information Exchange Instrument of the Institution Building unit of Directorate-General Enlargement of the European Commission TAIEX: registered expert;
- 2003–present: [NACE 8559](#) National Authority for Qualifications on trades: auditor/ manager/ quality specialist/auditor, environment manager/specialist, occupational health and safety manager/ specialist, public procurement expert/ specialist, European structural and cohesion funds accession expert, social enterprise manager, social economy specialist, professional competencies assessor, financial



- controller, sustainable development manager, processes improvement manager, marketing manager/ specialist, security manager/ agent:
- ✓ Expert assessor to professional tuition programs' authorization;
 - ✓ Head of graduation examination commission to professional tuition programs.
 - 2011-2013: **NACE 7490** Romanian Society for Quality Assurance SRAC: Certified Auditor EN ISO 9001:2008 Quality Management Systems; in formation SA 8000:2008 Social Accountability;
 - 2010-2013: The Electronic System for Public Procurement SEAP: Registered trader;
 - 2009-2013: **NACE 8230** Bucharest Chamber of Commerce and Industry, the Committee for services of professional training, human resources and management consultancy: member – economic missions in PR China: May 2009, July-August 2010;
 - 2004 – 2011: **NACE 8211** Adriana Mihaela Neacșu Lawyer office: Management Consultant;
 - 2009: European Employment Committee EMCO and China joint conference in Brussels, Independent Expert
 - 2007: **NACE 8559** Institutul Român de Training (Romanian Institute of Training): Lecturer for „Euadministration: How to finance projects through European Structural Funds 2007 - 2013”. 16-17 April 2007, Miercurea Ciuc, Harghita County, Romania
 - 2004: **NACE 7022** United Nations' Development Program – Romania Office, Consultant on Local Agenda 21, Water supply study for Ramnicu Valcea, Valcea County, Romania
 - 2003: **NACE 7022** Louis Berger SA (USA, UK, France), Royal Haskoning BV (Netherlands), BDO Conti Audit J.V., Resident Engineer (FIDIC Yellow Book), co-financed project of European Bank for Reconstruction and Development sewerage collector "I" Brasov, Brasov County, Romania
 - 2003: **NACE 7490** ICON-Institut Köln (Germany), EIPA-European Institute for Public Administration Luxembourg, SVASTA Consult București and CIEEL-The European and International Centre for Economic Law Thessaloniki (Greece) J.V., Trainer for public procurement Romanian legislation
 - 2002: **NACE 7022** Braco S.A., Technical Expert, Consultant to ISO 9001:2000 international standard of quality system implementation to S.C. APA NOVA/Veolia Ploiesti S.A. and Instirig S.A. Balș, Olt County
 - 2002: **NACE 7022** National Institute for Research and Development for Turbo engines COMOTI R.A., investment and industrial marketing Consultant, Romania
 - 2002: **NACE 5814** Modern Media Press Group (Sweden), Fellow editor to "Constructiv" magazine, department for local public administration, water supply – sewerage and environment protection, Bucharest, Romania
 - 2002: **NACE 7112** BCEOM (France)-COWI (Denmark)-Romproiect, Consultant, Valea Jiului ISPA program (FIDIC Yellow Book), Valea Jiului-Petroșani Sewerage Station, second biological step, design data collection and master plan, Romania
 - 2001-2002: **NACE 7022** Moody International (UK) Romania, Technical Expert with the tertiary quality management system audit of construction enterprises, Romania
 - 1999: **NACE 3600** Spectra Telecom S.A. (Canada), Authorized Expert to MobiFon sites technical undertakings commission in counties: Gorj – 7, Mehedinți – 9, Dolj – 23, Olt – 7, Teleorman – 5, Caraș-Severin - 20, Timiș – 11, Brașov – 2, Prahova – 10, Romania
 - 1999: **NACE 6920** Societatea Generală a Experților Tehnici S.A. (General Society of Technical Experts), asset expertise of Oficiul de Stat pentru Invenții și Mărci OSIM (Inventions and Trade Marks State Bureau) Romania
 - 1994: **NACE 7311** Advertising agencies "Plus Advertising S.A." and "Monopoly SA", advertising agent, Bianca-Interbrew (Belgium)-Bergenbier (Austria) campaign, Romania
 - 1993: **NACE 4799** Compagnie Internationale d'Édition de Logiciels (France), CIEL ROM S.A., Salesman, economic software

Business or sector Private Services Provider

From Oct 1998 - Jun 2003

Doctor in economic sciences – Investment Management

CITE 6

Academy for Economic Studies, Faculty of Management, Piata Romana nr. 6, sect. 1, Bucharest, Romania

- "Economic Effectiveness of Urban Water Supply Network Investment"

From Oct 1998 - May 1999

Master in economic sciences – Investment Management

CITE 5B

Academy for Economic Studies, Faculty of Management, Piata Romana nr. 6, sect. 1, Bucharest, Romania

- "Innovation and Risk in Business Operations"

From Sep 1981 - to Jun 1987

Diploma Water Engineer

CITE 5A

Technical University of Construction Bucharest, Bd. Lacul Tei nr. 173, sect. 2, Bucharest, Romania

- "Bucharest Municipal Sewage Station at Glina: a Study of Mud Propelling in the 8,000 cm Digesting Tank. Concrete Tank Funding Solution"

EDUCATION AND TRAINING

- Psychological Profiler Academy IntelliPSY "Psychological Profiler - Legal Psychology", Sep 17-Jun București 2018
- European Commission conference "ESCO: connecting people and jobs", Oct Brussels 2017
- DOTIS Learning "Effective Communication, Public Relations, Decisional Transparency, Public/Classified/Personal Data", Aug Mamaia 2017
- Psychological Profiler Academy IntelliPSY "Psychological Profiler - Fundamentals", Feb-Jun București 2017
- Diplomatic Institute of Romanian "Changements climatiques", București 2016
- European Institute in Romania "Personal Data Protection in European Union", București 2016
- Opening of Francophone Section at The European Cultural Centre Romanian - Pan-Arabia, The International Francophone Organisation OIF, Geopolitica Review, București 2015
- "Fighting Terrorism and the Need of Security Culture", international conference of Embassy of the Islamic Republic of Iran, EURISC Foundation and Middle East Political and Economic Institute, partners African Centre for Study and Research on Terrorism CAERT Algeria/ African Union, United Service Institute USI India, Institute for Political and International Studies IPIS Iran, Strata Asia-Pacific Strategic Centre, Atlantic Treaty Association ATA Brussels, Stratfor Global Intelligence Eurasia, București 2015
- "Home Capital: Productive Romania – Exporter Romania", CursDeGuvernare.ro series of conferences, Chamber of Trade and Industry of Romania, București 2015
- "The End of Illusions. Republic of Moldova between Romania and Russia", conference of University Foundation of Black

Sea, Foreign Policy review, București 2015

- "Fear of the Other – Upon Broadness, Uncertainty and Populism", conference of The European Cultural Centre Romanian - Pan-Arabia, București 2015
- „Security Culture and Intelligence Assessment, Strategies and Instruments in Contemporary Security Risks' Management”, informal tuition program, February-April, Centrul de Strategii Avansate/ Center for Advanced Strategies, București 2015
- "Frozen and Asymmetric Conflicts", International Summer School „Geopolitica”, international postgraduate VIIth edition summer school, University of Oil and Gas Ploiești, Association of Geopolitics „Ion Conea”, Romanian Association for Humanitarian Right – Prahova Branch, Geopolitica Review, Ploiești 2014
- "New Dimensions of Power Strategies in Middle East and Northern Africa", international postgraduate VIth edition summer school, University of București – Department of Geography, Association of Geopolitics „Ion Conea”, Middle East Political and Economic Institute, Geopolitica Review, București 2014
- "Internal Market Information System", IMI, Better Communication- Better Service, instruction from Directorate General for Internal Market DG MARKT European Commission, Brussels 2013
- "Security Measures Management for Classified NATO and EU Information Protection", postgraduate course of National Register Office for State Secret Information ORNISS, București 2013
- "French Language for Public Servants", The International Francophone Organisation OIF, French Institute in Romania, European Institute in Romania, București 2013
- "European Structural Funds: Les fonds structurels européens: perspectives pour la prochaine période de programmation. L'avenir de la politique de cohésion", Formation no. AE12 ROMGRF, National School of Administration ENA Paris France, The International Francophone Organisation OIF, French Institute in Romania, European Institute in Romania, București 2012

PERSONAL SKILLS

- Alumni member of Management Faculty ASE; expertise in local and central public administration, seminars undertaking/providing, national and international conferences and working groups representative for central, local public administration and own company, including in English and French
- Expertise in water and environment rehabilitation sites working point leadership, design team leadership, city hall coordination with other decision and authority structures, ministry coordination with national and international bodies, international safety and health at work campaigns, protocol and official mailing including in English and French; expertise in classified information protection at ministry level
- Graduate Project manager and Sales Manager; Authorized Resident Engineer, authorized business appraiser, environment balance assessor, quality management systems auditor, corporate social responsibility auditor, expert in adult education, TAIEX registered expert, technical expert in management systems' audit, public procurement lecturer

Mother tongue(s) Romanian

Other language(s)

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
Replace with language	C2	C2	C2	C2	C2
Centre for Instruction and Management for Foreign Trade – 1992, Romania					
Replace with language	C1	C1	B2	B1	A2
OIF, IFR and IER - A2					

Levels: A1/A2: Basic user - B1/B2: Independent user - C1/C2 Proficient user
Common European Framework of Reference for Languages

Communication skills

Good communication skills in English, French and Romanian gained through my experience as reader at the Black Sea University, Resident Engineer/Financial Adviser at Program Implementation Unit of International Bank for Reconstruction and Development (PIU-IBRD/WB) General Water Realty Bucuresti/ S.C. Apa Nova București S.A. – a Veolia Company, Personal Adviser to Vice Mayor and European Affairs/ Integration Adviser

Organisational / managerial skills

Management from operational site team level to local and governmental programs/ projects level

Job-related skills National Authority for Qualifications on trades: auditor/ manager/ quality specialist/auditor, environment manager/specialist , occupational health and safety manager/ specialist, public procurement expert/ specialist; European structural and cohesion funds accession expert; social enterprise manager; social economy specialist; professional competencies assessor; financial controller; sustainable development manager, processes improvement manager, marketing manager/ specialist, security manager/ agent – for public and private companies

Digital competence

SELF-ASSESSMENT				
Information processing	Communication	Content creation	Safety	Problem solving
Proficient user	Proficient user	Independent user	Proficient user	Basic user

Levels: Basic user - Independent user - Proficient user
[Digital competences - Self-assessment grid](#)

- Good command of office suite (word processor, spread sheet, presentation software)
- Good command of photo editing software gained as an amateur photographer

Driving licence Category B, 1992

ADDITIONAL INFORMATION

Publications

- 1987 – present (recent) Publications and public readings in Romania and abroad
- "The Long Term Environment-Production Puzzle's Solution as Sustainable Bridge between Kingdom of Saudi Arabia and European Union", in Geopolitica Review anul XII nr. 59 (1/2015) "Saudi Arabia the Rising Power: from Regional to International", Association of Geopolitics „Ion Conea”, Top Form Publishing House, București
 - „Social Networks and National Security”, in Geopolitica Review anul XII nr. 58 (4/2014) "Geointelligence", Association of Geopolitics „Ion Conea”, Top Form Publishing House, București
 - „The Geopolitical Impact of Asian and African Migrations against European Labor”, October 2014, in Proceedings of Frozen and Asymmetric Conflicts, International Summer School „Geopolitica” VIIth edition UPG Ploiești, Top Form Publishing House, București
 - "MENA Countries between the Power Bid and Water Security", August 2014, in Proceedings of New Dimensions of Power Strategies in Middle East and Northern Africa, International Summer School „Geopolitica” VIth edition București University, Top Form Publishing House, București
 - "The Synergy of Subtle Reverberated Information Transfer", 2003, Sixth International Conference on Computing Anticipatory Systems CASYS '03, vol. 15/2004, published by Centre for Hyperincursion and Anticipation in Ordered Systems CHAOS, Institute of Mathematics, University of Liège, Belgium
 - "Individual Sportsmen Performance Assessment Using Fuzzy Sets", 2004, Fifth International Symposium "Investments and Economic Revival", Academy for Economic Studies, Bucharest, Romania
 - "Economic Effectiveness of Investment in Urban Water Supply Networks", 2003, Doctor in Economic Sciences thesis, Academy for Economic Studies, Bucharest, Romania
 - "The Power Infrastructure Influence upon Inflation Index", 2002, Second International Symposium Quality of Life QoL 2002, Wrocław, Poland
 - "Fuzzy Sets Applied to Quality of Life Study", 1999, Liège International Symposium on Quality of Life, Belgium

ANNEXES

Documents annexed: On demand
 Travel & accomodation: Hilton Honors card no. 240700837
 SKY TEAM card no. 4779 556 912
 STAR ALLIANCE card no. 9920 0466 1010 373